



BULLETIN #37/2020 APRIL 6, 2020

CORONAVIRUS UPDATE #23

NADA DEALERSHIP LIFELINE WEBINAR SERIES – WEEK TWO SCHEDULE

[This bulletin supplements our previous bulletins #11 and #16 through #36 on this subject matter. These bulletins are intended to be cumulative so we can avoid repeating the same information.]

Dealership Lifeline Series, an initiative to help local dealerships navigate business and regulations in the Coronavirus environment, has announced the schedule for this week's webinars.

Descriptions of this week's webinars and registration links are below. All webinars will include time for Q&A and be recorded for those who cannot attend live. Space is limited, so register today!

TUESDAY, APRIL 7, 2020 – 1pm-2pm ET

[So, an Employee Has COVID-19 Symptoms or Has Tested Positive...Now What?](#)

Presented by:

Doug Greenhaus, NADA Chief Regulatory Counsel, Environment, Health and Safety

Travis Vance, Partner, Fisher Phillips LLP

Join us for a webinar focused on legal issues and suggested best practices for when employees exhibit Covid-19 symptoms or test positive for the virus. Travis Vance, Chairman of the Fisher Phillips Covid-19 Task Force, and Douglas Greenhaus, NADA Chief Regulatory Counsel, will review key issues, concerns and potential solutions. Topics will include emergency leave eligibility, medical privacy, government guidance and mandates, and protecting employees, customers, and the dealership. [REGISTER](#).

WEDNESDAY, APRIL 8, 2020 – 1pm-2pm ET

[Build a 60 Day Profit Protection Plan](#)

Presented by: Doug Austin, President, StrategicSource

Join expense management expert Doug Austin to learn how to build a 60-day profit protection plan using bench-marking. Doug will illustrate that, by having the right data to benchmark, you will speed up the process to save 25% or more in the short and long term. [REGISTER](#).

THURSDAY, APRIL 9, 2020 – 1pm-2pm ET

[Managing Service Operations: Making it through the COVID-19 Pandemic](#)

Presented by: Bob Atwood and Larry Hourcle, NADA Academy Instructors

Join NADA Academy instructors Bob Atwood and Larry Hourcle as they discuss



Join NADA Academy instructors Bob Atwood and Larry Hourcle as they discuss managing your service department operations during this time of need. This webinar will include best practices for keeping your employees and customers safe and an opportunity to keep your business open. [REGISTER](#).

FRIDAY, APRIL 10, 2020 – 1pm-2pm ET

[The Best Ideas from NADA 20 Groups: In Times of COVID-19 Pandemic](#)

Presented by: Tim Gavin, NADA 20 Group Dealership Management Consultant

Join NADA 20 Group Dealership Management Consultant Tim Gavin as he goes through best ideas on business development, digital and traditional marketing, new vehicle sales, service operations, and used vehicle sales during these unprecedented times. [REGISTER](#).