



BULLETIN #89/2020 JUNE 15, 2020

_CORONAVIRUS UPDATE #75

SBA ISSUES NEW PPP GUIDANCE

OSHA PROVIDES GUIDANCE FOR MASKS IN THE WORKPLACE

BAKER SEES “POSITIVE PROGRESS” TOWARD MORE PHASE TWO RE-OPENINGS

REMINDER: ARB WEBINAR ON PPP LOAN LAW CHANGES – TUESDAY, JUNE 16, 2PM

NADA COVID-19 RESOURCES

NADA DEALERSHIP LIFELINE WEBINARS CONCLUDE THIS WEEK

MASSACHUSETTS COVID-19 DAILY TRACKER

[This bulletin supplements our previous bulletins #11 and #16 through #88 on this subject matter. These bulletins are intended to be cumulative so we can avoid repeating the same information.]

SBA Issues New PPP Guidance

Last Friday (June 12) the Small Business Administration and the Treasury Department issued new and revised guidance for the Paycheck Protection Program (PPP). This guidance implements the Paycheck Protection Program Flexibility Act (PPPFA), signed into law on June 5, and includes revised application forms to conform to the PPPFA. NADA urges dealers to review the newest guidance:

- [New Interim Final Rules](#)
- [New Borrower Application](#)

OSHA Provides Guidance for Masks in the Workplace

The Occupational Safety & Health Administration provides [FAQs for masks in the workplace](#) and links to other resources related to the COVID-19 pandemic. Important questions include:

- Are employers required to provide face coverings for workers?
- If I wear a reusable face covering, how can I keep it clean?
- Do employers still need to ensure social distancing in the workplace?

“Positive Progress” Ahead of Decision on More Openings

[Courtesy *State House News Service*]

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Gov. Charlie Baker suggested today that he will announce by the end of this week when the second half of the current reopening phase will begin, and a prominent member of his party suggested over the weekend that the public health data supports an acceleration of the state's economic revival.

Baker said a little more than a week ago when he announced the start of Phase 2 of the reopening that it would unfold in two steps, with activities such as indoor restaurant dining put on hold and businesses like nail salons told to wait a little longer.

The first step is underway and includes al fresco dining and in-store retail shopping. The second step of Phase 2 also included tanning salons, tattoo parlors and body piercing, personal training, massage therapy, hair removal, and hair replacement or scalp treatments.

"We continue to follow the data and I think by the time we get to the end of this week, we'll probably have an announcement to make on that," Baker said Monday when asked when the second step will be cleared for launch.

When the two-step process was rolled out on June 6, Economic Development Secretary Mike Kennealy said the second step would be allowed to start at a point "determined based on continued improvements in public health metrics."

Baker said Monday that "the numbers continue to show very positive progress," and were "encouraging." "But it doesn't mean the virus has left town," Baker said.

In light of the positive health data that has showed the number of new infections and hospitalizations with COVID-19 on a downward trajectory, Republican House Minority Leader Brad Jones said over the weekend that he'd like to see the pace of the state's economic reopening sped up.

Jones, who leads a caucus of 31 Republicans in the 160-member House, posted the Department of Public Health's daily report on the Coronavirus for Saturday to Facebook with a note: "The latest MA COVID-19 #s. The numbers continue strong. Time to accelerate the pace of reopening."

The Saturday report reflected 259 confirmed new infections and 38 deaths from COVID-19.

Jones was not available early Monday to discuss the post or what he meant by an accelerated reopening.

The earliest the governor would move the state to Phase 3, under his existing plan, is still June 29 when movie theaters, entertainment venues, gyms, museums, and casinos could be allowed to reopen.

Massachusetts Fiscal Alliance spokesman Paul Craney said Jones was "right to speak up," and called on Baker to put his trust "back in the people of Massachusetts."

"The Governor needs to let small business owners and their workers do what they know how to do best, which is create jobs, provide services and goods, and contribute to the



Massachusetts economy. Until the Governor loosens his grip and stops micromanaging every aspect of small businesses, Massachusetts will not succeed," Craney said.

Other more conservative members of the House GOP caucus, including Reps. Marc Lombardo of Billerica, Alyson Sullivan of Abington and Rep. David DeCoste of Norwell, have been calling on Baker for weeks to be more aggressive in allowing businesses to reopen.

REMINDER - ARB Webinar on PPP Loan Law Changes – Tuesday, June 16, 2:00 p.m.

The accountant firm Albin Randall & Bennett, an MSADA associate member, will conduct a webinar on the new changes to the Paycheck Protection Program loan law – the [Paycheck Protection Program Flexibility Act of 2020](#) – on Tuesday, June 16, at 2:00 p.m. ET. Click [here](#) to register for the webinar.

NOTE: ARB is actively working to incorporate the new law changes into its [PPP Loan Forgiveness Workbook](#). As with the original version, the updated workbook will be a useful planning tool to do "if, then" analysis regarding your headcount and payroll costs.

NADA Dealership Lifeline Webinars Will Conclude This Week

NADA will conduct the following webinars next week:

- **Tuesday, June 16, 1pm-2pm ET:** [Positive Mindset: Passing the COVID-19 Stress Test](#). Ray Grapsy, ATD 20 Group consultant, and Tom Bagwell, executive vice president at Peterson International Trucks, will discuss what processes truck dealers need to focus on in the future.
- **Wednesday, June 17, 1pm-2pm ET:** [Build a Post Pandemic Dealership Using Simple Tech](#). Kimoby's Julie Blackburn and Anastasia Gileva will discuss how text messaging can help dealerships mitigate the impact that the pandemic has had on their businesses and identify new ways to protect their bottom lines.
- **Thursday, June 18, 1pm-2pm ET:** [The Modern F&I Office](#). Jason Swiech of CDK Global will explain how modern retailing strategies are extending to F&I and how to ensure workflows—and revenue—remain stable with changing customer behaviors.

Recordings of [all webinars in NADA's Lifeline Series](#) are available to NADA and ATD members 24/7, free of charge. Click [here](#).

NADA COVID-19 Resources for Dealers

NADA has produced a tremendous amount of resources to help dealers and their operations during the Coronavirus pandemic. A prolific source of information has been the NADA regulatory affairs team, by way of guidance, analysis, interpretation and explanation. The regulatory affairs group has recently worked with the NADA public affairs team to reorganize all of the regulatory compliance materials on the NADA Coronavirus Hub. The trove of materials is now organized by "Information" and by "Key Documents." Hot links lead you to every individual item/resource. The site and the links



will be updated continuously. Bookmark the address, and click on the links as you need them for the latest versions of everything, such as CARES Act, SBA, PPP, Tax Relief, and more. Please check it out here: <https://www.nada.org/coronavirus/regulatory/>.

Daily Massachusetts COVID-19 Tracker

The state's COVID-19 Dashboard with up-to-the-date data can be found [here](#).